

Position Vacant:

Tour Guide / Sales / Product Development for GlideTours, Dublin.

GlideTours is the only Segway Guided Tour Operator in Ireland. We are seeking to recruit a hands-on and forward-thinking individual that has the potential to grow as the business develops.

Key Responsibilities:

Realise the potential of Ireland's only Segway guided Tour operation.
Deliver daily tours to clients.
Understand and research the history of the city and its environs (you will undergo additional training).
Take responsibility for management of the tour fleet.
Meet and exceed sales targets for both new and existing routes.
To actively develop new clients and manage existing clients
Maintain the highest levels of client relationship
Focus on the Segway Experience in order to maximize sales.
Handle Service customer enquiries and bookings
To provide excellent customer service at all times

Key Requirements:

Successful background in communications, people management and sales.
Interest in history, current affairs and environs
Highly motivated and self driven to achieve goals
Enthusiastic and outgoing with excellent customer service skills
Strong written and verbal communication skills necessary
Ability to deliver strong and persuasive sales presentations
Be able to develop, organise and implement successful marketing events and campaigns
Hold a current full clean driver's licence.
Additional languages an advantage.

In return we can offer you a package that includes a performance related bonus scheme, continual investment in training and the provision of a clear path will ensure genuine future prospects.

Location Dublin

Payment: 35 hours per week, €10.00 per hour (hours may increase)
Category: Tourism / Hospitality / Sales / Management
Terms: Monthly Contract initially with a view to a Full-time position
Start Date: 22nd March 2010 - TBC

Application Requirements:

Please include full CV along with detailed letter of what you would bring to this position and reasons why you would be a suitable candidate.

Contact Details:

Martin Butler
Via email only: mbutler@segway.ie

Interviews will be scheduled after short list.

WE DO NOT REQUIRE THE ASSISTANCE OF THIRD PARTIES OR RECRUITMENT AGENCIES AT THIS TIME – THANK YOU